

Message Text

CONFIDENTIAL

PAGE 01 BRUSSE 07509 071415Z
ACTION SS-25

INFO OCT-01 ISO-00 SSO-00 /026 W
-----086943 071418Z /45
O 071405Z JUL 77
FM AMEMBASSY BRUSSELS
TO SECSTATE WASHDC IMMEDIATE 0709

C O N F I D E N T I A L BRUSSELS 07509

EXDIS

USEEC

DEPT ALSO PASS AGRICULTURE FOR SECRETARY BERGLAND AND
STR FOR AMBASSADOR STRAUSS

EO 11652: GDS
TAGS: EAGR, ETRD, EEC
SUBJECT: GUNDELACH'S VIEWS ON MTN

REF: BRUSSELS 07332

1. GUNDELACH CALLED ME THIS MORNING AND IN MY ABSENCE
WITH VANIK CODEL TOLD MORRIS HE WILL HAVE TO LEAVE
BRUSSELS AT NOON NEXT MONDAY AND GO TO THE HAGUE AND BONN
TO TAKE CARE OF AN IMMEDIATE PROBLEM. HE WILL THEREFORE
MISS LUNCH AND THE AFTERNOON DISCUSSION. HE WILL, HOW-
EVER, MEET WITH STRAUSS AT 10:30 "FOR AS LONG AS STRAUSS
WANTS." (NOTE: DAVIGNON EXPECTS STRAUSS FOR PRIVATE
TALK AT 11 AND JENKINS AT 12 -- ALTHOUGH LATTER IS SUBJECT
TO CHANGE IF JENKINS CAN FREE HIMSELF FOR LUNCH.)

2. HE WANTS STRAUSS TO KNOW THAT, FOLLOWING THE COMMIS-
SION'S DISCUSSION OF MTN STRATEGY, HE WILL BE MET NEXT
WEEK WITH THE GENERAL POLITICAL WILL TO GET ON WITH A
SUCCESSFUL MTN AND A STRONG COMMISSION DESIRE TO COMBAT
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PROTECTIONISM. HE SAID THAT DAVIGNON WAS STILL A BIT
WOBBLY ON THIS LINE, ESPECIALLY AS REGARDS TARIFF CUTS,
BUT FINN WAS CONFIDENT HE COULD BE MANAGED. ON TARIFFS,
WHILE A 60 PERCENT CUT IS NOT POSSIBLE, THE COMMUNITY
WILL WANT TO FIND A COMPROMISE THAT WILL NOT UNLEASH AN
AVALANCHE OF EXCEPTIONS. HE WAS OPTIMISTIC THAT THE
TARIFF CUT COULD STILL BE SUBSTANTIAL.

3. REGARDING AGRICULTURE, HE WANTS TO MAKE IT CLEAR THAT THE ISSUE OF NEGOTIATING IN LONDON OR GENEVA IS NO LONGER A SERIOUS PROBLEM. THE EC WILL GO ALONG AND TRY TO MAKE PROGRESS IN LONDON AS LONG AS IT IS UNDERSTOOD THAT EVERYTHING MUST BE PULLED TOGETHER AT SOME FUTURE POINT. HE STRESSED AGAIN THAT A WHEAT AGREEMENT IS NOT ENOUGH TO TAKE CARE OF THE PROBLEMS OF EITHER OF US IN THIS AREA AND THAT THERE WILL BE PLENTY TO DO IN GENEVA. REGARDING AGRICULTURAL TARIFFS, HE STRESSED THAT THIS WILL BE DIFFICULT FOR THE EC BUT HE DOES NOT EXCLUDE THE POSSIBILITY OF SOME AGRICULTURAL TARIFF CUTS. HE THINKS THE BEST WAY OF APPROACHING THIS IS TO MOVE QUICKLY TO A REQUEST/OFFER PROCEDURE. (THIS SHIFT IN HIS VIEW PRESUMABLY REFLECTS OUTCOME OF COMMISSION MEETING.) SIMILARLY, ON THE VARIETY OF OTHER NTB'S AND CODES UNDER WHICH WE ARE NEGOTIATING, HE ALSO BELIEVES THAT THE SOONER WE MOVE TO A REQUEST/OFFER PROCEDURE THE SOONER WE CAN GET ON WITH REAL WORK.

4. HE STRESSED THAT IF STRAUSS HAS ANY PROBLEM WITH THESE PROCEDURAL PROPOSALS, HE WOULD HOPE STRAUSS WOULD RAISE THEM FOR DISCUSSION AT THE 10:30 MEETING OR IN WASHINGTON. FINN HOPES THAT A WORK PROGRAM ALONG THESE LINES CAN BE QUICKLY AGREED UPON THAT WILL PROVIDE REAL MOMENTUM OVER THE NEXT FEW MONTHS UNTIL WE COME TO THE POINT LATER THIS FALL WHEN WE CAN REALLY CRACK THE MAJOR ISSUES STILL
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OUTSTANDING. HINTON

NOTE BY OC/T: NOT PASSED ABOVE ADDRESSEES.

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NNN

Message Attributes

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